

Excellent Debt and Equity Investment Opportunity!

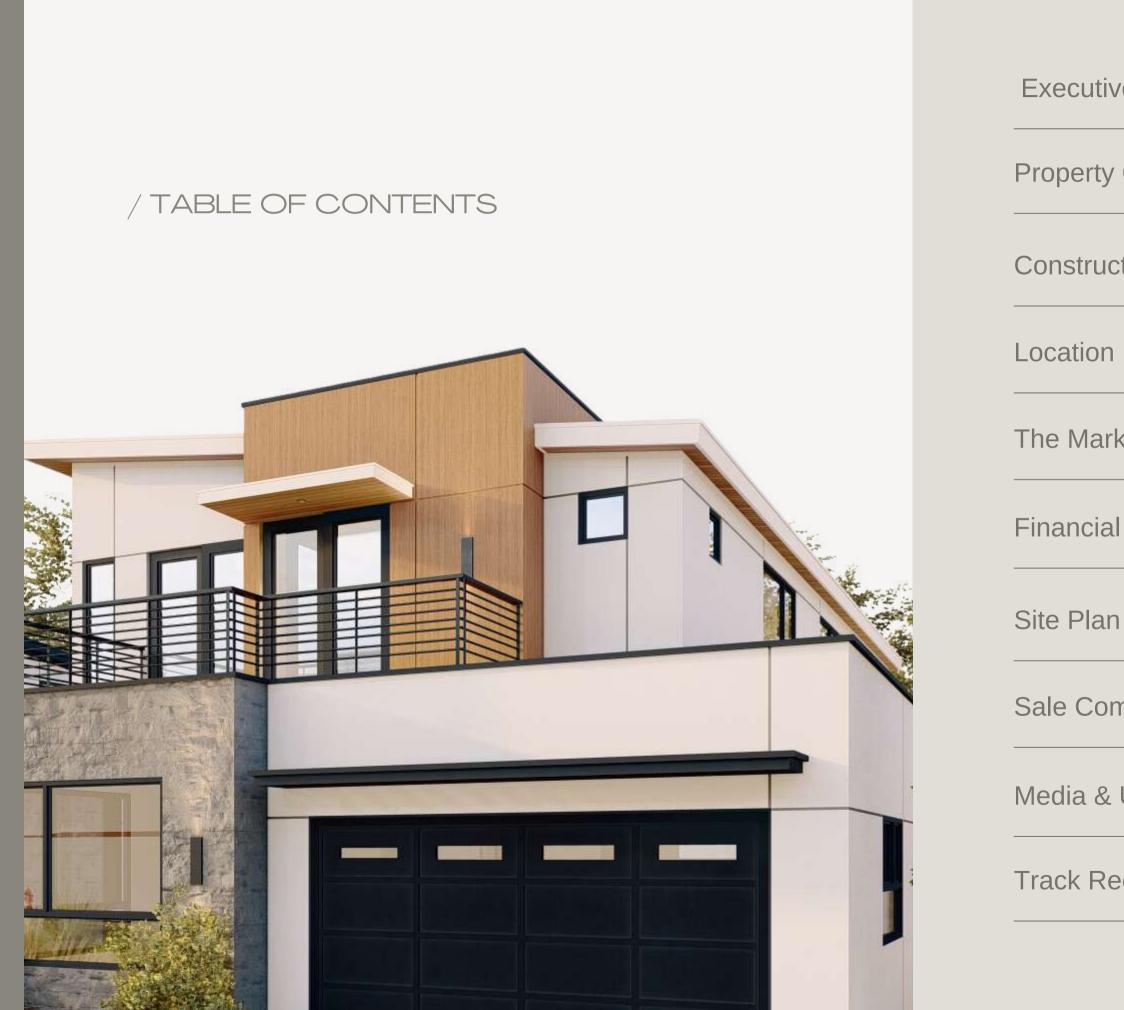


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### / EXECUTIVE SUMMARY

AlphaX RE Capital ("Sponsor") is currently seeking \$12 million of esteemed debt and equity investment partners to partake in the development of 20860 McClellan Rd—a meticulously crafted enclave of six luxurious single-family homes. This exceptional community exemplifies contemporary design and boasts an array of upscale finishes, set within the confines of one of the most coveted neighborhoods in the Bay Area—a locale that has witnessed a scarcity of new housing options for several years.

Nestled within the esteemed city of Cupertino, the beating heart of Silicon Valley, this project offers an unrivaled location. Residents will revel in the convenience of being within walking distance of renowned establishments such as 99 Ranch, Trader Joe's, Whole Foods, and a delightful array of restaurants and shops. Furthermore, this esteemed neighborhood is home to top-tier educational institutions, including the esteemed Abraham Lincoln Elementary School, Sam H. Lawson Middle School, and Monta Vista High School, ensuring an unparalleled educational experience for residents.

Through this exceptional real estate endeavor, AlphaX RE Capital is committed to creating an exquisite living environment that harmonizes luxury, modernity, and unrivaled access to the amenities that define the Bay Area's renowned lifestyle.

#### **Investment Highlights**

- Six fully entitled and permit-ready single-family homes
- Modern American architecture style and luxurious finishes
- Experienced developer with strong track record
- An unparalleled location with numerous amenities and prestigious schools
- Home to Apple headquarter



- loan)

#### **Debt Offering Terms**

• Seeking to raise \$5 million - \$10 million 2nd lien(subordinating to construction • 10% per annum • Interest paid quarterly • 61.6% CLTC • 41.5% CLTARV • 12-24 months term

#### **Equity Offering Terms**

• Seeking to raise \$5 million - \$10 million equity • 39.6% Cash-On-Cash • 24-30 months investment period • Investor receives full capital contribution before sponsor gets paid • Investment Scenario : Invest 100,000 redeem 139,635 at project exit. • Investment Scenario : Invest 500,000 redeem 698,174at project exit.

#### / PROPERTY OVERVIEW

#### **Property Address** 20860 McClellan Rd, Cupertino, CA 95014

Home Sales Start

JAN 2025

Number of Units

6 SFR Community

Total Square Footage

25,124 SF

Unit Living Square Footage

3,370 - 4,170 SF (Including ADU)

#### Site Area

49,076 SF

#### Lot Size

7,526 - 9,615 SF

Location

City, State, Zip

County

#### **Construction Information**

Foundation Exterior Construction Roof Heating/Air Conditioning

#### Service Provider

Utilities Water

Sanitary

www.20860mcclellan.com/

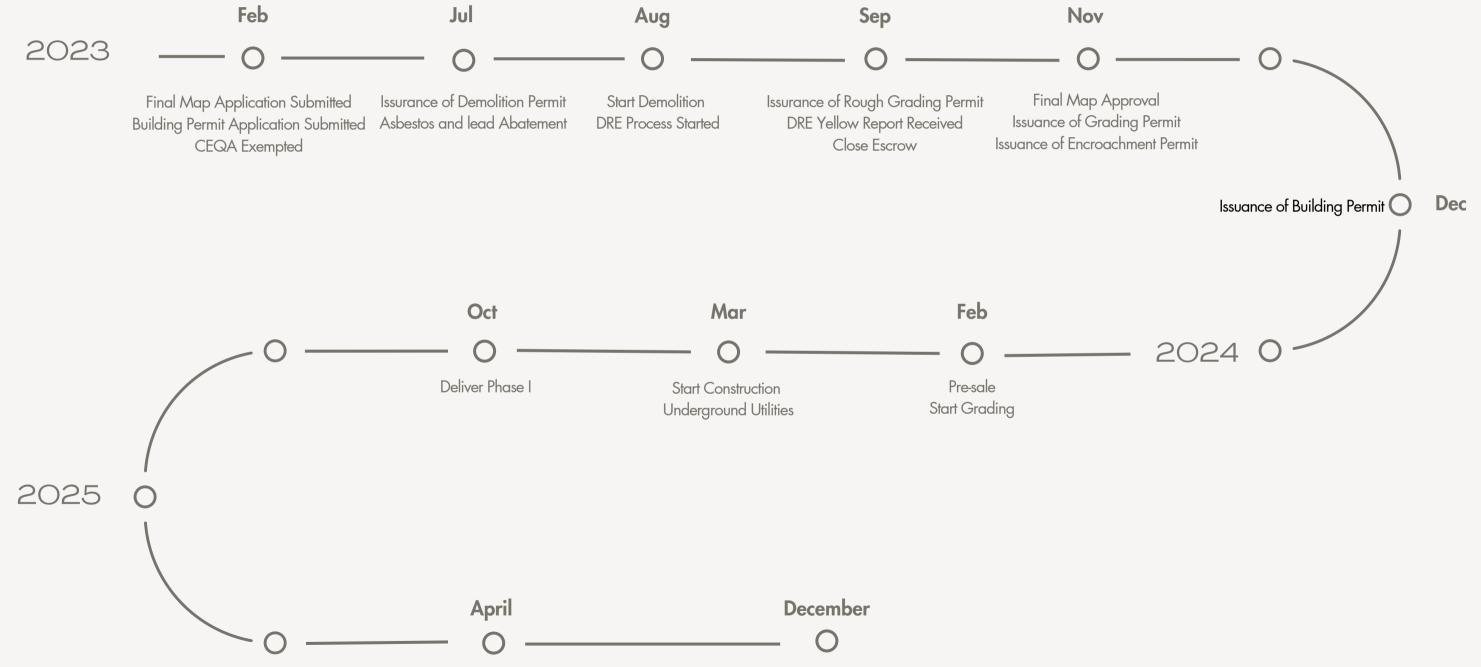
Cupertino, California, CA 95014 Santa Clara County

> Crawlspace/Slab Stucco/Siding Composite shingles Central Air and heat

PG&E San Jose Water West Valley Sanitary District



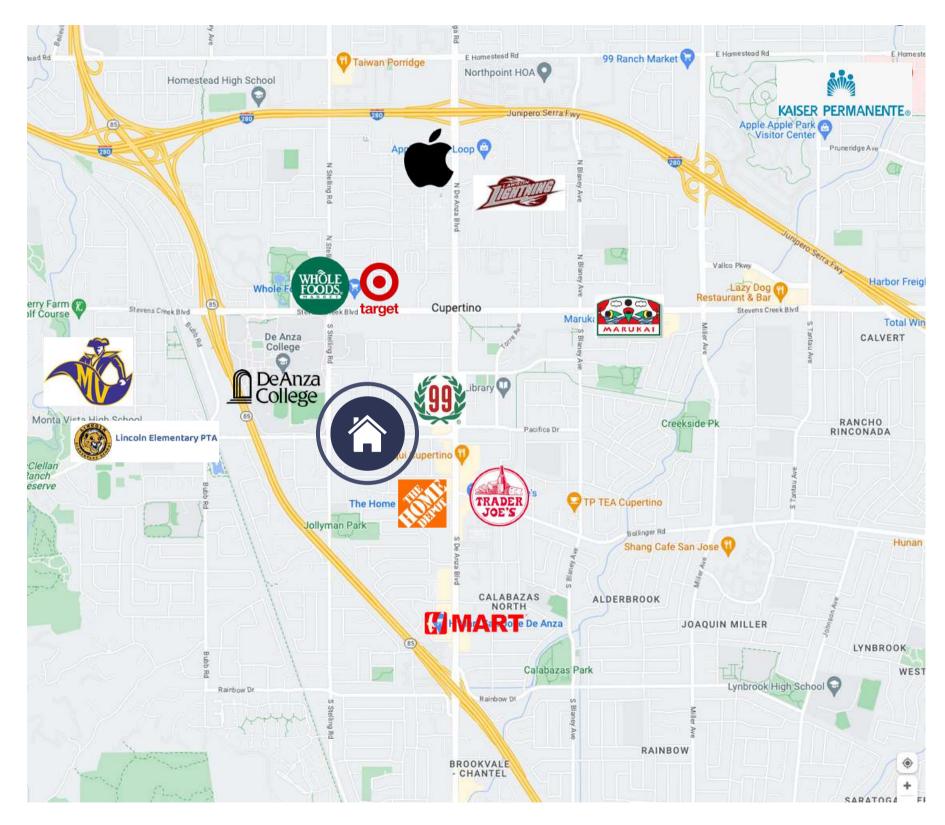
#### / CONSTRUCTION TIMELINE



Deliver Phase II

**Project Close out** 

## / LOCATION



#### Amenities

- 99 Ranch Market
- Trader Joe's
- Whole Foods Market
- H-Mart
- Marukai Market
- The HomeDepot
- Target
- The Marketplace

#### Schools

- Abraham Lincoln Elementary School
- Sam H. Lawson Middle School
- Monta Vista High School
- DeAnza College

#### Healthcare

• Kaiser Permanente

#### **Tech Companies**

Apple

#### / ECONOMY OF CUPERTINO, CALIFORNIA



#### Income

Poverty

5.1%

#### \$85.938 Per capita income

#### \$199.778

#### Median household income

about 1.3 times the amount in the San Jose-Sunnyvale-Santa Clara, CA Metro Area: \$64,169

more than double the amount in California: \$41,276

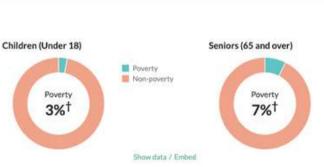
about 1.4 times the amount in the San Jose-Sunnyvale-Santa Clara, CA Metro Area: \$138.370

California: \$84,097

more than double the amount in

Jnder \$50k \$50K-\$100K

Household incom



#### Transportation to work

#### 27.6 minutes Mean travel time to work

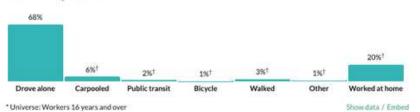
Persons below poverty line

about three-guarters of the rate in the San Jose-

Sunnyvale-Santa Clara, CA Metro Area: 6.7% about two-fifths of the rate in California: 12.3%

a little less than the figure in the San Jose-Sunnyvale-Santa Clara, CA Metro Area: 28.8 about 90 percent of the figure in California: 29.6

#### Means of transportation to work



## Cupertino is a city in Santa Clara County, California, in the San Francisco Bay Area. As of the 2020 U.S. Census, Cupertino's

population is 60,381. The city's renown as a center of innovation in Silicon Valley far surpasses its moderate size

of approximately 60,000 residents. Around the world, Cupertino is famous as the home of high-tech giant Apple Inc.



\$100K - \$200H

- Cupertino has an unemployment rate of 4.8%. The US average is 6.0%.
- Cupertino has seen the job market increase by 2.5% over the last year. Future job growth over the next ten years is predicted to be 38.7%, which is higher than the US average of 33.5%.

#### Income and Salaries for Cupertino

- The average income of a Cupertino resident is \$53,767 a year. The US average is \$31,177 a year.
- The Median household income of a Cupertino resident is \$124,962 a year. The US average is \$70,850 a year.

#### Units & Occupancy 22.175

Area: 703.471

California: 14.328.539

Types of structure

Single unit

70%



2000s

2010-2014

# / REAL ESTATE MARKET IN CUPERTINO, CALIFORNIA

#### Value

#### \$2,000,001

#### Median value of owner-occupied housing units

nearly double the amount in the San Jose-Sunnyvale-Santa Clara, CA Metro Area: \$1,113,700

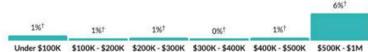
more than double the amount in California: \$573,200

Value of owner-occupied housing units

1990s

Before 1990

Show data / Embed



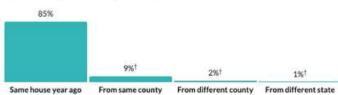
Geographical mobility

15.2% Moved since previous year

a little higher than the rate in the San Jose-Sunnyvale-Santa Clara, CA Metro Area: 14.3%

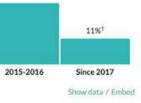
about 25 percent higher than the rate in California: 12%

Population migration since previous year

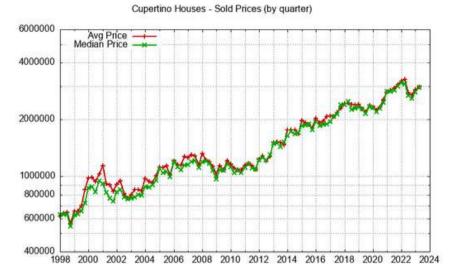


#### 09/ REAL ESTATE MARKET IN CUPERTINO, CALIFORNIA

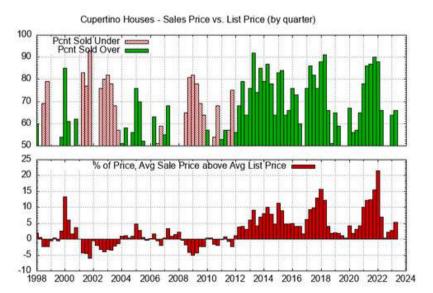
#### Quarterly Average and Median Cupertino House Prices







#### Quarterly Average House Sales Price vs. List Price



## / EQUITY INVESTMENT OPPORTUNITY / Risk adjust return with great upside

<b>Total Development Costs</b>		Total Amount		Proj
Land Costs		\$ 9,300,000	42.1%	Net
Predevelopment Costs		139,500	0.6%	Leve
Hard Costs		8,540,109	38.7%	Unle
Soft Costs		1,722,392	7.8%	Unie
Property Tax		465,624	2.1%	_
Financing Costs		 1,911,945	8.7%	Free
	Total Costs	\$ 22,079,570	100.0%	Deve
				Net
Capital Stack				Prof
Construction Loan		\$ 12,054,725	54.6%	 Cas
Equity Investment		10,024,845	45.4%	
	Total Sources	\$ 22,079,570	100.0%	Inve

#### Project Fina Net Sales Re Levered IRI Unlevered I

Free Cash F Developmen Net Profit Profit Marg Cash on Ca

#### Investor Re

Price per sh Min. Investm # of Shares Net Profit Cash on Ca Levered IRI

**45.4%** Equity

**AlphaX RE Capital** 

nancial Analysis		Total Amount
Revenue	Α	\$ 28,033,250
RR		<b>25</b> %
IRR		<b>20</b> %
Flow		(277 406)
Flow		(277,496)
ent Costs	_	(22,079,570)
	в	\$ 5,676,184
gin	B/A	20%
ash		57%
eturn Analysis		
share		\$ 143,212
ment		\$ 300,000
S		2.09%
		\$ 118,904
ash		<b>40%</b>
RR		<b>18%</b>



### / DEBT INVESTMENT OPPORTUNITY / Fixed return with max protection

#### Loan Term

Loan Type	2nd lien for Construction
Purchase Price	\$9,300,000
Soft Cost	\$1,700,000
Hard Cost	\$8,500,000
Total Cost	\$19,600,000
(excluding financing fee & property tax)	

Construction Loan	 \$2,800,000
2nd Lien Amount	 \$9,300,000
Toal Loan Amount	 \$12,100,000

Interest Rate	10%/P.A
Payout Frequency	Quarterly
Funding Schedule	TBD
Exit Strategy Home sale	or refinance

#### Loan Metric

Combined Loan to Cost After Repair Value (Estimated) Combined Loan to ARV

- making it a safer option compared to an equity investor.
- the housing market fluctuations.
- principal.

11 / DEBT INVESTMENT OPPORTUNITY

	61.6%
\$29,0	050,000
	41.5%

• The note investor is prioritized for payment before the developer, • The note investor will NOT experience a loss on the principal unless the home price drops by 33% or more, providing a firewall against

• In the event of a default on interest payment by the Sponsor, the note investor has the right to seek a legal process to recover

Seeking \$5-10M 2nd lien

> Terms 12-24 months

> > 1

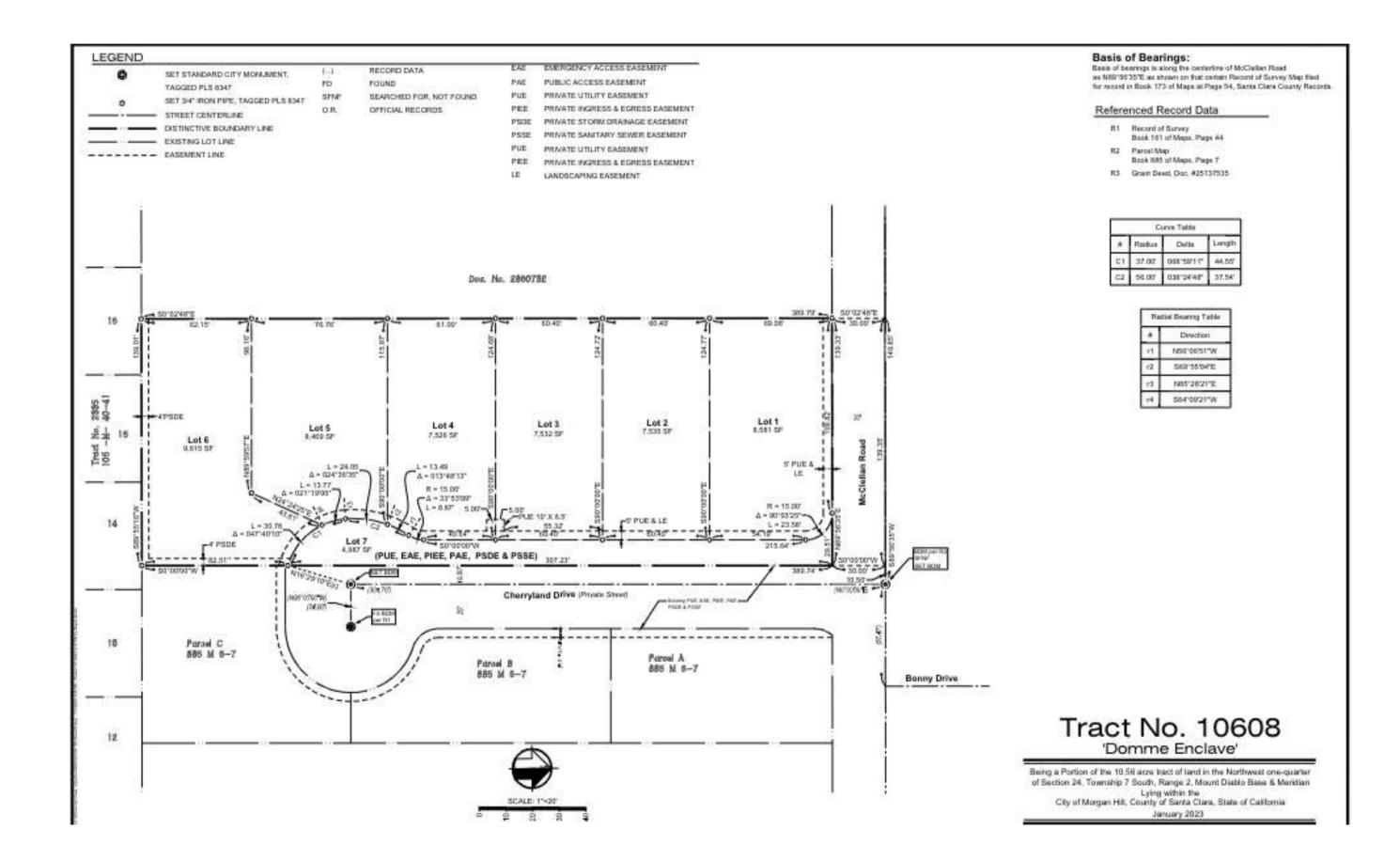
Investor Return Fixed 10%/p.a. (Quarterly Payout)

## / HOME PRESALE OPPORTUNITY

Home	Mainhouse	ADU	Lot Area	Garage Size	Lot Price	Home Price
Home 1	3,304 Sq.ft	563 Sq.ft	8,581 Sq.ft	415 Sq.ft	\$ 2,600,000	\$ 4,800,000
Home 2	2,970 Sq.ft	600 Sq.ft	7,535 Sq.ft	415 Sq.ft	\$ 2,750,000	\$ 5,000,000
Home 3	2,970 Sq.ft	600 Sq.ft	7,532 Sq.ft	415 Sq.ft	\$ 2,800,000	\$ 5,080,000
Home 4	2,970 Sq.ft	600 Sq.ft	7,526 Sq.ft	415 Sq.ft	\$ 2,800,000	\$ 5,100,000
Home 5	3,330 Sq.ft	557 Sq.ft	8,469 Sq.ft	415 Sq.ft	\$ 2,900,000	\$ 5,200,000
Home 6	3,610 Sq.ft	560 Sq.ft	9,615 Sq.ft	415 Sq.ft	\$ 3,000,000	\$ 5,350,000

## / SITE PLAN





LXX



#### 8,581 SF Lot/ 3,304 SF Total Living Area/ 563 SF ADU/ 415 SF Garage



#### 7,535 SF Lot/ 2,970 SF Total Living Area/ 600 SF ADU/ 415 SF Garage



#### 7,532 SF Lot/ 2,970 SF Total Living Area/ 600 SF ADU/ 415 SF Garage



7,526 SF Lot/ 2,970 SF Total Living Area/ 600 SF ADU/ 415 SF Garage

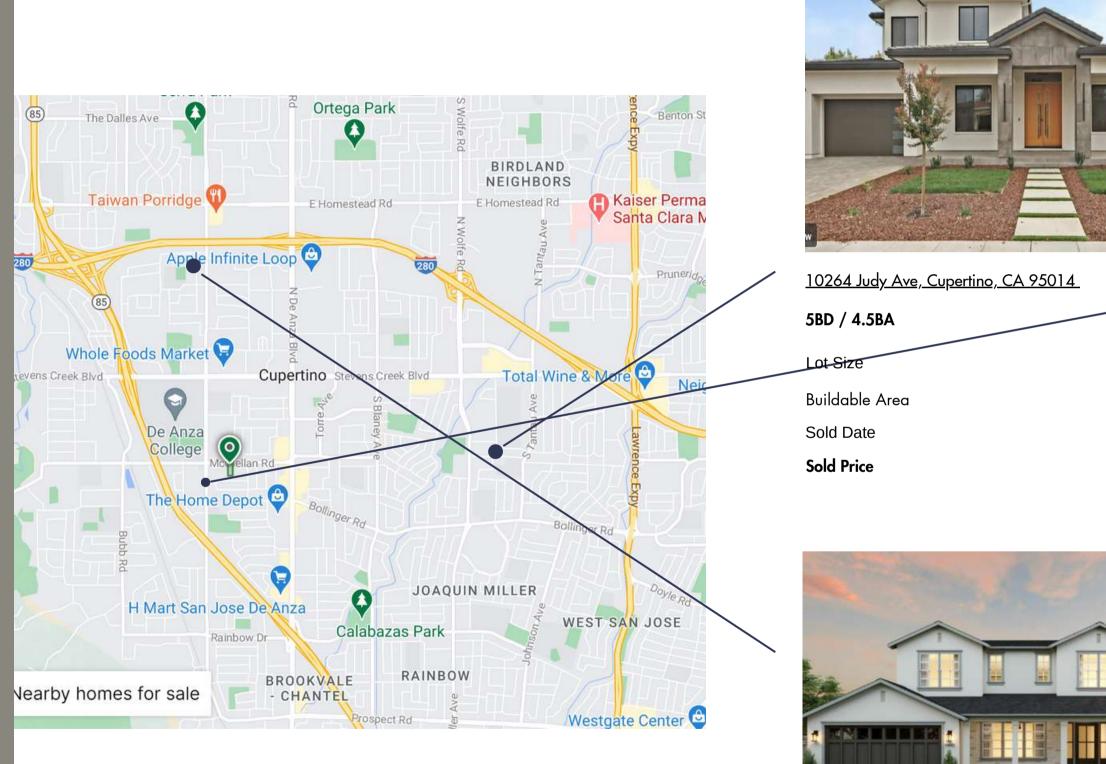


#### 8,469 SF Lot/ 3,330 SF Total Living Area/ 557 SF ADU/ 415 SF Garage



#### 9,615 SF Lot/ 3,610 SF Total Living Area/ 560 SF ADU/ 415 SF Garage

#### / SALE COMPARABLES







20565 Kirwin Ln, Cupertino, CA 95014		
	5BD / 5BA	
9,426 SF	Lot Size	9,060 SF
3,727 SF	Buildable Area	3,630 SF
11/29/2022	Pending	\$5,198,000
\$4,900,000		<i></i>



Off Market	\$5,395,000	
Buildable Area	3,813 SF	
Lot Size	9,681 SF	
5BD / 5.5BA		
<u>10682 Flora Vista Ave, Cupertino, CA 95014</u>		

## / MEDIA & UPDATES









#### / TRACK RECORD

#### 01 ALPHAX RE PORTFOLIO I

Mixed Strategies for Single Family Residential, including Flip, Airbnb, Rental, etc.

Total Assets	\$100M
Units	117
IRR	32%

#### 02 ALPHAX RE PORTFOLIO II

Single Family Residential Development: Focus on Entitlement.SB9, etc.

Total Assets	\$60M
Projects	19
Units	50
IRR	15-18%

**New Construction** 



372 Farley St, Mountain View, CA 94043

Purchase Price	\$1,584,000
Sold Price	\$3,220,000
Period	15 months

#### **New Construction**



1467 Hervey Ln, San Jose, CA 95125

Purchase Price Sold Price Period \$840,000 \$2,502,000 2 years

#### New



969 Franquette Ave, San Jose, CA 95125

Purchase Price	\$1,420,000
Market Value	\$3,670,000
Period	2 Year

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